

# Catella introduces Vantage – designed to deliver end-to-end asset decarbonisation strategies

In June, Bankfoot APAM, a subsidiary to Catella APAM, presented its new operation Vantage. Vantage is a sustainability company with a difference, turning insight into action, providing clients with a turn- key design & build service to deliver Zero Carbon buildings.

The UK Commercial Real Estate market faces increasing regulatory pressure (MEES, EPC, Net Zero) to improve energy efficiency and reduce carbon emissions. Vantage forecasts ESG Risk and opportunities at asset & portfolio level, ensuring the clients are aware of potential legislative impacts, allowing early decision-making that informs acquisition, enhancement, and disposal strategies.

Vantage benchmark assets against UKGBC targets, road mapping the required improvement works. Our delivery teams then deliver the improvement works, performing the role of Principal Contractor under UK CDM legislation. The mission is to accelerate the journey to a Zero Carbon future.

Vantage offers services within:

- Sustainable Retrofit Solar, Submetering, EV Charging & Wind Installations
- Zero Carbon Roadmaps & Delivery
- Operational Energy Reporting Energy reports measure your assets' performance against
  future government energy/ carbon reduction initiatives ensuring associated risks and costs
  of compliance are quantified and 'baked in' to asset hold strategies and valuations.
- EPC's & MEES Reporting Dynamic Simulation Modelling (DSM) to provide investment grade pathways for buildings to improve energy efficiency. We produce clear reporting that highlights any MEES Stranding potential.

"We wanted to remove the unnecessary complexity and create a service that takes care of everything - providing the first stage energy consultancy services, but also delivering the improvement works direct and re-certifying the assets once complete - essentially a streamlined, one-stop-shop, that generates the compliance pathways and then seamlessly delivers the required outcomes. Our goal is for Vantage to become the go-to choice for clients looking to rapidly decarbonize their portfolios, and to play a vital role in combatting the Global climate emergency", says Adam Fairless, Managing Director of Vantage.

Chris Moore, Managing Director of Bankfoot APAM comments; "Vantage's point of difference, unlike the traditional advisory model, takes ownership of the full decarbonization process, self-delivering the required enhancement projects for a fixed price. This ensures full accountability and management of strategic client outcomes, with no gaps or grey areas."



Read more about Vantage at www.vantagezero.com

## About Catella APAM

Catella APAM is an asset investment manager in the UK that provides tailored solutions for every real estate cycle stage across a diverse range of sectors. Catella APAM is a part of Catella Group.

# For more information, please contact:

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## **About Catella**

Catella is a leading specialist in property investments and fund management, with operations in 12 countries. The group has over EUR 12 billion in assets under management. Catella is listed on Nasdaq Stockholm in the Mid Cap segment. Read more at catella.com.

## **Attachments**

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